

NEW AGENT MASTERCLASS

*Special for Hilton Head Real Estate School - 5 people sign up = 50% off

Get off and running by cutting your learning curve in half.

This 6 week course is designed to help new realtors:

- Build self-awareness
- Learn strategies
- Manage relationships
- Start making money
- Develop an entrepreneurship mentality
- Lay a foundation
- Understand industry culture



SCHEDULE

New classes starting monthly. Call for more information.



INVESTMENT

Introductory pricing for the 6 week course is only \$595. Class is limited to 10 people. 5 ppl = \$200 off (see top)
*Special pricing \$395



LOCATION

Convenient Bluffton Hotspot

About Allison Cobb:

- New Agent Specialist
- Over 15 years of real estate experience, expert problem solver, winning negotiator, believes knowledge over power, and that success should be shared.

(843) 338-7256 | moxiecoachingequalssuccess@gmail.com



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NEW AGENT MASTERCLASS

Curriculum Includes:

Class 1: Professionalism

Class 2: Client/Customer relatability

Class 3: Technology

Class 4: Showing property and contracts

Class 5: Farming/Marketing

Class 6: Team and UnTeam



Moxie Initial Intake Form & Coaching Agreement

843.338.7256 (talk/text)

moxiecoachingequalssuccess@gmail.com

www.thecobbgroup.com/moxie

Date:

Name: * (required)

Date of Birth: * (required)

Age:

Phone: * (required)

May we leave a message? Yes No

May we text you? Yes No

Email: * (required)

May we email you? Yes No

*Please be aware that electronic communication might not be confidential

Address: * (required)

Relationship Status:

Name(s) and age(s) of any children:

How did you hear about us?

Emergency Contact:



Consent for Services

Coaching sessions and workshops are for educational and personal purposes. It is not psychotherapy or a substitute for psychotherapy. Coaching differs from psychotherapy in that therapy typically focuses on illness, disorder, or the effects of trauma while coaching focuses on the enhancement and fulfillment of a person. Coaching is not a substitute for therapy, psychotherapy, psychoanalysis, physical or mental health care, or treatment for addiction and cannot be used in place of any form of diagnosis, treatment, or therapy. Coaching is not be used as a substitute for professional advice by legal, medical, financial, business or other qualified professionals. I understand and agree that I am fully responsible for my well-being during my coaching sessions, and subsequently, including my choices and decisions.

I understand that coaching is, at present, an unregulated industry and that my Coach is not licensed by the State of South Carolina or any other state. I also understand that for all legal purposes, the services provided by my Coach will be considered to be provided in the State of South Carolina.

This work will likely bring about deep emotional and mental change. In consideration for participation in coaching sessions, you must assume full responsibility for yourself (and/or for your children) during any work - and for all the results of this work.

I understand that all comments and ideas offered by my Coach are solely for the purpose of aiding me in achieving my defined goals. I have the ability to give my informed consent, and hereby give such consent to my coach to assist me in achieving such goals. I understand that to the extent our work together involves career or business, my Coach is not promising outcomes included but not limited to increased clientele, profitability and or business success. Please feel free to ask questions at any time about your Coach's background, experience and professional orientation.

By signing your name below, you indicate you have read, understood, and consent to participate in coaching sessions as stated above - and hereby release Allison Cobb and Moxie Coaching, and any other involved parties from any and all liability and from any failure due to negligence.

Signature _____



Limits of Confidentiality

All coaching sessions and records are confidential and due diligence will be applied to prevent unauthorized access. This means that your personal information will not be shared without your prior written consent except when required by law such as in the cases of suspected child, elder, or disabled person abuse, potential danger to self and/or others, or court subpoena. In such instances, it is our ethical obligation to protect others and you from harm as stated above and we must abide by the laws of your state.

The laws of the state may not protect your individual right to privacy in situations where others are privy to your private information, such as when you include other people in your session, you participate in a group coaching session, class, or workshop, or if you choose to have your coaching session in a public place. Additionally, the use of technology is not always secure, and if you choose to utilize technology you agree to accept the risks to your confidentiality, such as in the use of email, text, phone, video conferencing, and other technology.

Electronic Communications - You understand that the confidentiality of Electronic Communications (E.C.) cannot be guaranteed. E.C. may include, but are not limited to, email, text messages, Skype and other video conferencing, and voicemail. E.C. are inherently vulnerable and insecure and may result in the unintentional harmful disclosure of personal information. You acknowledge that you implicitly consent to Allison Cobb and Moxie Coaching, and any other involved parties sending E.C. to you by: a) your inclusion of your email address on forms, b) providing your email in session, or c) your sending an email, text message, or other E.C. You acknowledge that Allison Cobb and Moxie Coaching, and any other involved parties may not read or respond to E.C. until the next scheduled appointment and that you will not use E.C. for emergencies.

By signing your name below, you indicate that you have read and understood the limits of confidentiality as stated above - and hereby release Allison Cobb and Moxie Coaching, and any other involved parties from any and all liability and from any failure due to negligence.

Signature _____



Financial Agreement

*You are responsible for payment of services at the price listed at the time of scheduling an appointment.

*Overdue Payment: Payment is due prior to receiving services or when agreed upon, at the time of service. Clients with overdue accounts will not be able to schedule additional appointments and will be provided with appropriate referrals at the request of the client. Overdue refers to payments not received within 7 days of service.

*Other Fees: Clients may incur, and are responsible for payment of additional charges, if applicable. These charges may include:

*\$35.00 fee for returned checks.

*\$50.00 fee for late cancellation within 24 hours of appointment time.

*Payment of full appointment fee for missed appointments (i.e. No-call/No-show) without giving prior notice by phone, text, or email at least 3 hours prior to appointment.

*Unless other arrangements are made in writing, the above fees will be charged to the credit card on file as per this agreement.

*Packages and Retainers: Clients may purchase session packages, which are any pre-paid packages that entitle the user to more than one session. Payment is due at the time of purchase. All sessions and programs are to be used within 3 months of purchase or they become invalid and no refund will be provided.

By signing your name below, you indicate that you have read and understood your financial responsibilities as stated above - and agree to the provisions of the client financial responsibility form and hereby release Allison Cobb and Moxie Coaching, and any other involved parties from any and all liability and from any failure due to negligence.

Signature _____



Questions

1. What are the biggest changes you want to make in your life in the next 3 months?
2. Why is now the right time for you to begin?
3. Where do you go for strength when your resources are exhausted?
4. Have you worked with a coach before? If so, what worked well for you and what did not?
5. What do you feel is the best thing in your life right now?
6. On a scale from 1-10, how clear is your sense of purpose right now?
7. What are your biggest stressors in your life right now? What can't you stop thinking about?
8. Who are the key people in your life, and what do they provide for you?
9. What would you expect or like your coach to do to support you in your goals?
10. Is there anything else you believe your coach needs to know prior to your appointment?
11. Are you prepared to commit your energy and resources to your coaching plan?
12. How long have you been working in the real estate industry?
13. What do you feel are your strengths & weakness in real estate?
14. What does an amazing year in real estate look like to you?
15. What is one word to summarize a successful transaction in real estate?

